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Northern Kentucky Real Estate Market Update – November 21, 2024

The real estate market in Northern Kentucky continues to cool despite year-over-year growth following a record median sold price of \$305,000 in August. However, October 2024 saw a slight 1% increase from September's median price, bringing it to \$293,950. This represents a 7% year-over-year growth from \$275,000 in October 2023 and a substantial 59% increase compared to \$184,900 in October 2019.

Market Trends:

- **Inventory Growth**: Inventory expanded to 2.3 months, a 21% year-over-year increase. Active listings surpassed 1,000 for the third consecutive month.
- Sales Activity: Closed listings saw a minor 1% decrease, totaling 494 in October 2024. Pending sales showed robust growth, up 21% year-over-year, reaching 533 listings.
- Days on Market: Average days on market increased by 8% to 28 days, while the median rose from 6 to 9 days compared to last year.

Year-to-Date Highlights (January–October 2024):

- Median Sold Price: Up 4% year-over-year.
- Pending Sales: Increased by 2%.
- Active Listings: Grew 7%, while new listings were up 6%.
- Closed Sales: Remained stable at 5,005, compared to 5,002 last year.
- Total Sales Volume: Rose by 4%, reaching \$160.9 million.

Comments from Leadership:

Jessica Hurley, President of the Northern Kentucky Association of REALTORS®, noted:

"We continue to see more inventory becoming available, which is sorely needed in our market. This is partly due to mortgage rates climbing back towards 7% after dipping near 6% at the end of September."

	2024	2023				
(\$293,950	<u> </u>	%	MEDIAN SOLD PRICE	\$275,000]
(494	V 19	%	CLOSED SALES	500)
(28	8	%	AVERAGE DAYS ON MARKET	26)
(703	6	%	NEW LISTINGS	661)
	1121	<u> </u>	%	ACTIVE LISTINGS	934)
- (533	1	%	PENDING SALES	442)
(\$160.9M	<u> </u>	%	TOTAL SALES \$ VOLUME	\$159.3M]
(2.3	21	1%	MONTHS OF INVENTORY	1.9)

	2024	2023		
(\$280,000	- 4%	MEDIAN SALES PRICE	\$270,000
(5005	N/A	CLOSED SALES	5002
(29	<u> </u>	AVERAGE DAYS ON MARKET	27
(6833	<u> </u>	NEW LISTINGS	6475
	7704	∕∧ 7%	ACTIVE LISTINGS	7221
- (5182	∧ 2%	PENDING SALES	5067
(\$1.619B	- 4%	TOTAL SALES \$ VOLUME	\$1.548B
)	1.5	- 7%	MONTHS OF INVENTORY	1.4

With nearly 2000 MLS users, the Northern Kentucky MLS (NKMLS) is a leader in the real estate information and services business and operates with a professional staff from 7660 Turfway Road, Suite 100 in Florence, KY. Both NKAR and the NKMLS work to protect the public's right to transfer real property and promote better public understanding of the profession and the real estate transaction process.